

From: Kirk, Charles H
Sent: Monday, March 08, 2004 1:32 PM
To: Viscount, Thomas E
Cc: Beers, Richard
Subject: RE: Stretch Goal Agreement

Attachments: StretchDoc.xls
Tom,

Attached are the Stretch Goals for the Boston Business Center.



StretchDoc.xls (20 KB)

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-----Original Message-----

From: Viscount, Thomas E
Sent: Monday, March 08, 2004 8:08 AM
To: Parker, Lauren; Kirk, Charles H; Jones, Joseph
Subject: FW: Stretch Goal Agreement
Importance: High

Hi Everyone,

I hope you had a great weekend.

Can you do me a favor? Can you provide to me by Wed with the following:

North "Region Name" breakthrough goal (market share & ADD) and date(s) of target
South "Region Name" breakthrough goal (market share & ADD) and date(s) of target
Business Center breakthrough goal (market share & ADD) and date(s) of target

We are all finally on the same wavelength and I like to start tracking progress at the BC level and provide Marianne with updates on a regular basis.

Thanks

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